



INVESTMENT CONSULTING GROUP, INC.

246 West Third Street, Davenport, Iowa 52801 TEL. (563) 322-2322 * TOLL FREE (800) 824-8668 * FAX (563) 322-4966

ICG TIMELY TOPICS



FROM THE TOP

Survey company, Dalbar, collects statistical data on demographics of investors. A study, covering the 17-year time period from 1984 to 2000, found that the average return for an individual's equity portfolio was 5.32%. While during the same time period the S&P 500 Index produced an annualized return of 16.29%. and T-Bills averaged 5.82%. Why? The true answer to this major under-performance may never be known. However, one statistic that might provide an explanation is that the average investor's mutual fund holding period is only about two and a half years. It appears that more education on long term investing and less turnover of personal assets is needed.

Donald R. Stanforth, President
Certified Investment Management
Analyst



When asked what participants wanted in their retirement plans, 41% of the respondents wanted one-on-one consulting. Participants also expressed a desire for more information than they already receive, including:

- investment options 54%
- how to allocate 65%
- how to save 65%
- how much to save 60% and
- retirement planning 70%

Trisha Brambley
Outtakes
PLANSPONSOR

Feinberg, Phyllis “Emerging markets draw fans” Pensions & Investments February 18, 2002: 2, 45

With a positive fourth quarter in 2001, Emerging Markets are beginning to attract some attention from investors. Equities in the Emerging Markets are poised to continue superior performance through 2002.

Kennedy, Mike “Consultant groups vote to create 1 association” Pensions & Investments February 18, 2002: 4

The Investment Management Consulting Association is merging with the Institute for Certified Investment Management Consultants. The combined organization will keep the IMCA name and have about 4,000 members.

Letters To The Editor “Are consultants thinking, or just mechanically rebalancing?” Pensions & Investments February 18, 2002: 12

If consultants manage pensioners' money by looking in the rear view mirror, then the consultants are not giving consideration to the much-reduced “new era” economic growth rate that lies ahead.

Laursen, Eric “A fire to put out” PLANSPONSOR January 2002: 33, 34, 35, 36, 37, 38, 39

New York Fire Department's pension staff pulls together to process a flood of death benefit claims following the September 11 attack on the World Trade Center.

Anderson, Lincoln “From Recession To Recovery” Fianacial Advisor February 2002: 104, 98

Recessions, since World War II, have ranged from 6 month to 16 months. We are currently in the 11th month of our declared recession. The next two to three months could still see rising unemployment along with falling inventories and weak company earnings. However it is predicted that the economy will begin expanding by the second quarter 2002, with a very strong growth in the second half of the year.



B. Boxell 03/02